



Dominic D. Dutra has dedicated his life to helping others. He has proudly served his community as a two-term member of the Fremont City Council, his church in various volunteer roles, and his alma mater (Santa Clara University) as an adjunct faculty member. As an educator, Dominic works to equip and cultivate excellent, virtuous business leaders, preparing them for the challenge of business in the 21st century. As the former President and CEO of Dutra Realty, Dominic seeks to leverage his business and real estate expertise to make our world better. Dominic founded 3D Strategies with this in mind – people matter more than profits.

3D Strategies reflects Dominic's life-long Christian values and his passion to serve organizations that make a real difference at the community level. 3D Strategies is committed to translating Dominic's real estate expertise into community flourishing by optimizing the underutilized and surplus property of non-profits and public organizations. Dominic thrives in helping such organizations become more fiscally sustainable, even as they become more effective in meeting their long-term goals and accomplishing their respective missions.

Dominic has a BS and an MBA from Santa Clara University. He and his wife, Lisa, have been married for 34 years and have raised two children — Gabriel and Tricia.

MARKETS SERVED

3D Strategies serves those who serve others, including educational institutions, faith-based communities, governmental agencies, non-profit organizations, foundations, and family-owned trusts.

SERVICES PROVIDED

The goal of 3D Strategies is to help community organizations fulfill their missions by utilizing their real estate to become more financially stable through leasing, selling, buying, developing, or repurposing real property assets.

CORE BELIEFS

Whatever our path in life, we all have a calling to serve others. Sacrificial servant leadership is the road to true contentment.

DUTRA REALTY

Dominic's real estate career began in 1988 when he joined his parent's real estate company, Dutra Realty, after graduating from Santa Clara University with an MBA. After learning the ropes from his father, he became President and CEO. Dominic quickly led an expansion that encompassed 250+ real estate professionals, 35 staff members, and \$922,000,000 in gross sales volume. Under his leadership, Dutra Realty became one of the largest and most successful real estate brokerages in the country. After a decade with Dutra Realty, the company was sold to Prudential California/Nevada Realty, where Dominic was named the chief operating officer.

DCG STRATEGIES

In 2005, Dominic combined his real estate background with his passion to give back to the community by co-founding Dutra Cerro Graden, which was later renamed DCG Strategies. It was there that he perfected his unique approach to serving faith-based and public organizations with respect to their real estate needs. In 2012, he became a Certified Commercial Investment Member ("CCIM"), an elite certification held by only six percent of the estimated 150,000 commercial real estate practitioners nationwide.

PUBLIC SERVICE

Dominic has a long history of giving back to his community. In the early 2000's, he served two non-consecutive terms on the Fremont City Council, bringing jobs back to Fremont while also developing critical infrastructure. Dominic has also served on the Housing, Community, and Economic Committee for the League of California Cities. In 2014, he was accepted into Vistage Worldwide, an elite group of nationally recognized entrepreneurs and business leaders.

RECENT CLIENTS

- » Northern California District, Church of the Nazarene
- » Claremont School of Theology
- » Oak Grove School District
- » Napa Valley Unified School District
- » Redwood City School District
- » New Haven Unified School District
- » Fremont Community Church
- » Eden Housing; Peralta Mixed-Use Senior Housing
- » Sisters of the Holy Family

EDUCATION

- » Albany Unified School District (Allan Garde, now at Hayward Unified)
- » Burlingame Unified School District
- » Fremont Unified School District
- » Hayward Unified School District
- » La Mesa-Spring Valley School District
- » Larkspur-Corte Madera School District (Yancy Hawkins, now at Novato Unified)
- » Livermore Valley Joint Unified School District
- » Monterey Peninsula Unified School District
- » Mountain View Whisman School District
- » Napa Valley Unified School District
- » New Haven Unified School District
- » Newark Unified School District
- » North Monterey County Unified School District
- » Norwalk-La Mirada Unified School District
- » Oak Grove School District
- » Pajaro Valley Unified School District
- » Pittsburg Unified School District (Enrique Palacios, ret.)
- » Pomona Unified School District
- » Rescue Unified School District
- » Ross Valley Unified School District
- » San Juan Unified School District
- » San Lorenzo Unified School District (Annette Heldman, now at New Haven Unified)
- » California Crosspoint High School
- » Jai Montessori Schools
- » Kimber Park Academy
- » Mission Hills Middle Schools
- » A Fresh Start
- » St. Elizabeth Day Home
- » Chabot-Las Positas Community College District (Lorenzo Legaspi, Doug Horner)
- » Claremont School of Theology
- » Child, Family and Community Services (Head Start & Early Head Start)

FAITH-BASED

- » Calvary Chapel Fremont
- » Calvary Chapel Hayward
- » Canyon Creek Korean Church
- » Centerville Presbyterian Church
- » Christ the King Lutheran Church (Fremont)
- » El Cerrito Chinese Christian Church
- » El Cerrito United Methodist Church
- » First Baptist Church of Warm Springs
- » Fremont Community Church
- » Greek Orthodox Church
- » Hillview Baptist Church Union City
- » Hope Evangelical Lutheran Church (Fremont)
- » illum Church
- » Next Generation Churches
- » Niles Congregational
- » Pilgrim Congregational Church
- » Resonate Church
- » San Leandro Community Church
- » Temple Beth Torah
- » Trinity Church (Livermore)
- » Union City Apostolic Church
- » Victory Outreach
- » Salesians of Don Bosco: USA West
- » Salesian Society of San Francisco
- » Salesian Society of San Francisco: Dalton Lane
- » Sisters of the Holy Family: Fremont Motherhouse 15-acre Development Project)
- » Sisters of the Holy Family: San Jose Mother House
- » Sisters of the Holy Family: St. Elizabeth's Drive
- » Central Coast Baptist Association
- » Next Generation Churches
- » Presbytery of San Francisco
- » The United Methodist Church
- » Berkeley Presbyterian Mission Homes

GOVERNMENTAL ORGANIZATIONS, AFFORDABLE HOUSING, & NONPROFITS*

- » City of Fremont*
- » City of Hayward
- » Caltrans*
- » BART*
- » Hayward Area Park and Recreation District*
- » Alameda County Flood Control District
- » Eden Housing (Executive Director, Linda Mandolini)
- » Bonita House, Inc.
- » Child Family and Community Services, Inc.
- » League of Volunteers
- » Masonic Homes of California
- » Recovery Innovations
- » Safe Alternatives to Violent Environments
- » St. Vincent de Paul
- » Young Life

*Not clients, but with whom we've collaborated to complete major projects