



Dominic D. Dutra, founder and CEO of 3D Strategies, has dedicated his life to serving others through public service and by helping others use their real property resources in a way that improves their lives, and the lives of others in our community. He has been privileged to do so as the president and CEO of Dutra Realty, as a two-term member of the Fremont City Council and now, the founder and CEO of 3D Strategies. Every day, he utilizes his background in local government, and commercial real estate and development to help community organizations fulfill their missions and improve the community through their service.

3D Strategies is a values-based corporation, which means they truly believe in the organizations they work with and the difference they make in our community. 3D Strategies is not solely searching for profits, but instead improving the community as a whole by helping these organizations become more financially sound with the real estate they already have or can afford, all while fulfilling their long-term goals and missions.

Dominic has a BS, MBA from Santa Clara University, has been married for 32 years and has two children, a son Gabriel and daughter Tricia.

MARKETS SERVED

3D Strategies serves those who serve others, including educational institutions, faith communities, governmental agencies, non-profit organizations, foundations and family-owned trusts.

SERVICES PROVIDED

The goal of 3D Strategies is to help community organizations fulfill their missions by utilizing their real estate to their highest potential and becoming more financially stable, whether that means leasing, selling, buying, expanding or re-purposing.

CORE BELIEFS

Whatever our path in life, we all have a calling to serve others because, ironically, it is in only by doing so that we ourselves find true fulfillment.

CAREER

Dutra Realty Enterprises, Inc.: Dominic's real estate career began in 1988. A family man, Dominic joined his parent's real estate company, Dutra Realty, after graduating from college. After learning the ropes, he became President and CEO; and led an expansion to encompass more than 250 real estate professionals, 35 staff members and \$922,000,000 in gross sales volume. Under his leadership, Dutra Realty became one of the largest and most successful real estate brokerages in the country. After a decade with Dutra Realty, the company was sold to Prudential California/Nevada Realty, where Dominic was named the chief operating officer.

DCG STRATEGIES

In 2005, Dominic combined his real estate background with his passion to give back to the community by co-founding Dutra Cerro Graden, which was later named DCG Strategies. It was there that he perfected his unique approach to serving faith-based and public organizations with respect to their real estate needs. In 2012, he became a Certified Commercial Investment Member ("CCIM"), an elite certification held by only six (6%) of the estimated 125,000 commercial real estate practitioners nationwide.

PUBLIC SERVICE

Outside of his career, Dominic has always given back to the community. He served two nonconsecutive terms on the Fremont City Council; served on the Housing, Community and Economic Committee for the League of California Cities; and was accepted into an elite group of other entrepreneurs and business leaders with Vistage Worldwide in 2014.

RECENT CLIENTS

- » Child, Family and Community Services
- » Eden Housing: Peralta Mixed-Use Senior Housing
- » Calvary Chapel Fremont
- » Central Coast Baptist Association
- » El Cerrito United Methodist Church
- » Sisters of the Holy Family: St. Elizabeth Drive
- » Sisters of the Holy Family: Palmdale
- » Hayward Unified School District
- » Newark Unified School District

EDUCATION

- » Albany Unified School District (Allan Garde, now at Hayward Unified)
- » Burlingame Unified School District
- » Fremont Unified School District
- » Hayward Unified School District
- » La Mesa-Spring Valley School District
- » Larkspur-Corte Madera School District (Yancy Hawkins, now at Novato Unified)
- » Livermore Valley Joint Unified School District
- » Monterey Peninsula Unified School District
- » Mountain View Whisman School District
- » Napa Valley Unified School District
- » New Haven Unified School District
- » Newark Unified School District
- » North Monterey County Unified School District
- » Norwalk-La Mirada Unified School District
- » Oak Grove School District
- » Pajaro Valley Unified School District
- » Pittsburg Unified School District (Enrique Palacios, ret.)
- » Pomona Unified School District
- » Rescue Unified School District
- » Ross Valley Unified School District
- » San Juan Unified School District
- » San Lorenzo Unified School District (Annette Heldman, now at New Haven Unified)
- » California Crosspoint High School
- » Jai Montessori Schools
- » Kimber Park Academy
- » Mission Hills Middle Schools
- » A Fresh Start
- » St. Elizabeth Day Home
- » Chabot-Las Positas Community College District (Lorenzo Legaspi, Doug Horner)
- » Claremont School of Theology
- » Child, Family and Community Services (Head Start & Early Head Start)

FAITH-BASED

- » Calvary Chapel Fremont
- » Calvary Chapel Hayward
- » Canyon Creek Korean Church
- » Centerville Presbyterian Church
- » Christ the King Lutheran Church (Fremont)
- » El Cerrito Chinese Christian Church
- » El Cerrito United Methodist Church
- » First Baptist Church of Warm Springs
- » Fremont Community Church
- » Greek Orthodox Church
- » Hillview Baptist Church Union City
- » Hope Evangelical Lutheran Church (Fremont)
- » illum Church
- » Next Generation Churches
- » Niles Congregational
- » Pilgrim Congregational Church
- » Resonate Church
- » San Leandro Community Church
- » Temple Beth Torah
- » Trinity Church (Livermore)
- » Union City Apostolic Church
- » Victory Outreach
- » Salesians of Don Bosco: USA West
- » Salesian Society of San Francisco
- » Salesian Society of San Francisco: Dalton Lane
- » Sisters of the Holy Family: Fremont Motherhouse 15-acre Development Project)
- » Sisters of the Holy Family: San Jose Mother House
- » Sisters of the Holy Family: St. Elizabeth's Drive
- » Central Coast Baptist Association
- » Next Generation Churches
- » Presbytery of San Francisco
- » The United Methodist Church
- » Berkeley Presbyterian Mission Homes

GOVERNMENTAL ORGANIZATIONS, AFFORDABLE HOUSING, & NONPROFITS*

- » City of Fremont*
- » City of Hayward
- » Caltrans*
- » BART*
- » Hayward Area Park and Recreation District*
- » Alameda County Flood Control District
- » Eden Housing (Executive Director, Linda Mandolini)
- » Bonita House, Inc.
- » Child Family and Community Services, Inc.
- » League of Volunteers
- » Masonic Homes of California
- » Recovery Innovations
- » Safe Alternatives to Violent Environments
- » St. Vincent de Paul
- » Young Life

*Not clients, but with whom we've collaborated to complete major projects